



**J.H. CERILLES STATE COLLEGE**

Mati, San Miguel, Zamboanga del Sur  
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**School of Business and Management**

**BACHELOR OF SCIENCE IN ENTREPRENEURSHIP**  
 BOT Res. No. \_\_\_\_\_

Summary	Number of Units		
	Per CMO No. 18 s. 2017	Existing Curriculum	Enhanced Curriculum
<b>I. General Education</b>			
A. GE Core	24		24
B. GE Elective	9		9
C. Mandated	3		3
<b>II. Core Courses</b>	49		49
<b>III. Business Courses</b>	6		6
<b>IV. Specialized Track</b>	12		12
<b>V. Elective Courses</b>	12		15
<b>VI. Mandated Courses</b>	14		14
<b>VII. Institutional Courses</b>			6
<b>Total</b>	129		<b>138</b>

FIRST YEAR													
FIRST SEMESTER							SECOND SEMESTER						
Grades	Course No.	Description	Lec.	Lab	Units	Pre-req.	Grades	Course No.	Description	Lec	Lab	Units	Pre-req.
	GEC 105	Understanding the Self	3		3			GEC 103	Mathematics in the Modern World	3		3	
	GEC 102	Readings in the Philippine History	3		3			GEC 101	Purposive Communication	3		3	
	GEC 107	Contemporary World	3		3			GEC 104	Arts Appreciation	3		3	
	IC 101	JHCSC Civic Course	1		1			GEE 103	Philippine Popular Culture	3		3	
	Entrep 101	Entrepreneurial Behavior	3		3			Entrep 102	Microeconomics	3		3	Entrep 101
	PATHFit 1	Movement Competency Training	2		2			PATHFit 2	Exercise Fitness-Based Activities	2		2	PATHFit 1
	NSTP 1	CWTS/LTS/ROTC	3		3			NSTP 2	CWTS/LTS/ROTC	3		3	NSTP 1
	<b>TOTAL</b>				<b>18</b>			<b>TOTAL</b>				<b>20</b>	

SECOND YEAR													
FIRST SEMESTER							SECOND SEMESTER						
Grades	Course No.	Description	Lec	Lab	Units	Pre-req.	Grades	Course No.	Description	Lec	Lab	Units	Pre-req.
	GEE 101	Living in the IT Era	3		3			GEC 107	The Contemporary World	3		3	
	GEC 106	Ethics w/ Peace Educ	3		3			GEC 108	Science, Technology and Society	3		3	
	GEM 101	Life and Works of Rizal	3		3			Entrep 105	Market Research and Consumer Behavior	3		3	
	GEE 105	Gender and Society	3		3			Entrep 106	Innovation Management	3		3	
	Entrep 103	Opportunity Seeking	3		3	Entrep 102		Entrep 107	Pricing and Costing	3		3	Entrep 102
	Entrep 104	Entrepreneurial Leadership in an Organization	3		3			Entrep 108	Human Resource Management	3		3	Entrep 104
	PATHFit 3	Dance/Sports	2		2	PATHFit 2		PATHFit 4	Dance/Sports	2		2	PATHFit 3
	<b>TOTAL</b>				<b>20</b>			<b>TOTAL</b>				<b>17</b>	

THIRD YEAR													
FIRST SEMESTER							SECOND SEMESTER						
Grades	Course No.	Description	Lec	Lab	Units	Pre-req.	Grades	Course No.	Description	Lec	Lab	Units	Pre-req.
	IC 103	Technical Writing	3		3			Entrep 115	Business Plan Preparation	3		3	Entrep 114
	Entrep 109	Financial Management	3		3			Entrep 117	International Business and Trade	3		3	Entrep 112
	Entrep 110	Production and Operation Management	3		3			Entrep 118	Business Law and Taxation	3		3	Entrep 109
	Entrep 111	Franchising	3		3	Entrep 107		Entrep 119	Strategic Management	3		3	Entrep 112
	Entrep 112	Entrepreneurial Marketing Strategies	3		3	Entrep 105		Entrep 121	Events Management	3		3	Entrep 110
	Entrep 113	E-Commerce	3		3	Entrep 107		Entrep 122	Business Project in Franchising/Distributorship Structure	3		3	Entrep 114
	Entrep 114	Business Project in Service and Events	3		3	Entrep 105							
	<b>TOTAL</b>				<b>21</b>			<b>TOTAL</b>				<b>18</b>	

FOURTH YEAR													
FIRST SEMESTER							SECOND SEMESTER						
Grades	Course No.	Description	Lec	Lab	Units	Pre-req.	Grades	Course No.	Description	Lec	Lab	Units	Pre-req.
	Entrep 123	Business Plan implementation I: Product Development and Market Analysis	2	3	5	Entrep 114/4 <sup>th</sup> Year Regular		Entrep 127	Business Plan Implementation2	2	3	5	4 <sup>th</sup> Year Regular Standing
	Entrep 124	Programs and Policies on Enterprise Development	3		3	Entrep 118		Entrep 128	Business Project in Manufacturing	3		3	Entrep 126
	Entrep 125	Social Entrepreneurship	3		3	Entrep 121							
	Entrep 126	Business Project in Agribusiness	3		3	Entrep 122							
	<b>TOTAL</b>				<b>14</b>			<b>TOTAL</b>				<b>8</b>	